



Zanzibar Official Statistics Provider

**THE QUARTERLY REPORT OF  
EXTERNAL MERCHANDISE TRADE STATISTICS**

**JAN – MARCH, 2016**

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## **1. Introduction**

This quarterly report presents External Trade Statistics for the first quarter of January to March, 2016. It also compares similar statistics with previous quarter of October to December, 2015 and its corresponding quarter of January to March of the year 2015. These statistics are compiled from documents (Declaration Forms) provided by exporters and importers to the Tanzania Revenue Authority (TRA). Only goods crossing international borders with appropriate customs documentation are included in this external trade information.

This statistics are compiled in accordance with the General Trade System in which all goods that enter or leave the Zanzibar territory are recorded. The methods used to compile trade data closely follow the recommendations of common external tariff publication ‘2012 version’ for East African Community (EAC).

Considerable reliance is placed on exporters/importers or their agents on submitting correct codes and information. Data validation, errors detection, and other necessary adjustments are made before the processing and the release of the quarterly report. TRA - Customs Department, through its computerized database is responsible for all data management issues.

The information presented in this quarterly report including the values, volumes, and trade balances. It also presents import/export values by country of origin/destination and by section (i.e. type of commodities). Comparisons are made to levels and changes between current and previous quarter as well as to the corresponding quarter of the previous year.

## 2. Concepts and Definitions

### **Export**

In the International Trade, "exports" implies both export of domestic goods and re-exports of imported goods to abroad.

### **Domestic Goods**

Domestic goods are the goods locally grown or produced (unprocessed) or goods locally produced (processed).

### **Re Export**

Re export consist of foreign goods exported in the same state as previously imported, from the free circulation area, premises for inward processing or industrial zones, directly to the rest of the world and from premises for customs warehousing or commercial free zones, to the rest of the world.

### **Import**

An import includes all foreign goods entering the economic territory of a compiling country that are directly declared for home use and those for warehousing.

### **Transferred goods**

Transfer of imported goods from Zanzibar to Tanzania mainland duty paid in Zanzibar.

### **Total Trade Value**

Total trade value is an aggregate value of both imports and exports. It is also referred to as the volume of trade.

### **Balance of Trade**

Balance of trade is a difference in value of imports from exports.

### **Import and Export Sections**

The Harmonized System (HS) comprises of 21 Sections which cover all commodities of international trade. A section is the integral part of goods which have similar manner.

The arrangement of Sections in the HS is based on three principles:

- a. Articles made of same material are grouped together, for example, Section II (Vegetable products) and Section XV (Base metal and articles of base metal).
- b. Goods of the same use or function are put together, for example, Section XVII (Vehicles, aircrafts, vessels and associated transport equipment) and Section XIX (Arms and ammunitions, parts and accessories thereof).

- c. The stages of processing or degree of manufacturing of articles are put together, for example, Section V (ores, slag and ash) which are unworked and Section XV (Base metal and articles of base metal) which are products of the articles in section V.

### **Country of Origin**

The country of origin of goods is determined by EAC Rules of Origin. Generally, rules of origin consist of two basic criteria, namely:-

- i. The criterion of goods "wholly produced" (obtained) in a given country, where only one country enters into consideration in attributing origin;
- ii. The criterion of "substantial transformation", where two or more countries have taken part in the production of the goods.

### **Country of Destination**

It is a country known at the time of dispatch to be the final country of destination where goods are to be delivered.

### **Capital Goods**

Capital Goods are goods that are used in producing other goods, rather than being bought by consumers.

### **Consumer Goods**

Goods bought and used by consumers, rather than by manufacturers for producing other goods.

### **Intermediate goods**

Intermediate goods are goods or services that used in the eventual production of final goods, or finished product. These goods are sold by industries to one another for the purpose of resale or producing other goods.

### **Symbol Used**

- : Means no good exported or imported at particular time

NA : Means Not Available

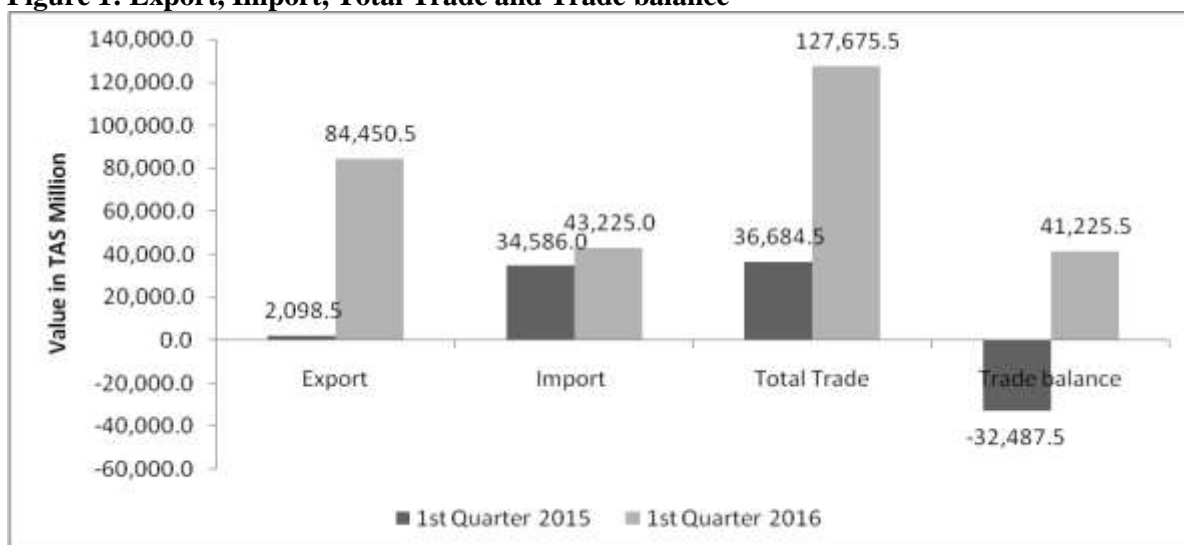
SITC : Standard International Trade Classification

### 3. Trade Performance

Total trade for the first quarter (January – March 2016) reached to TZS 127,675.5 million; increasing thrice over TZS 36,684.5 million recorded in corresponding quarter of 2015. Total exports increased from TZS 84,450.5 million recorded in first quarter of 2016 to TZS 2,098.5 million recorded in corresponding quarter of 2015. However, imports value increased to TZS 43,225.0 million (25 percent) from TZS 34,586.0 million accounted in corresponding quarter; thus resulting in a trade benefit of TZS 41,225.5 million (Figure 1 and Table 1).

The increasing value of export is due to higher exportation of cloves in this quarter than that of the previous quarter and corresponding quarter. However, the increasing value of import is due to high importation of machinery and mechanical appliances as shown in table 11.

**Figure 1: Export, Import, Total Trade and Trade balance**



Source: Tanzania Revenue Authority (TRA), Dar-es-Salaam

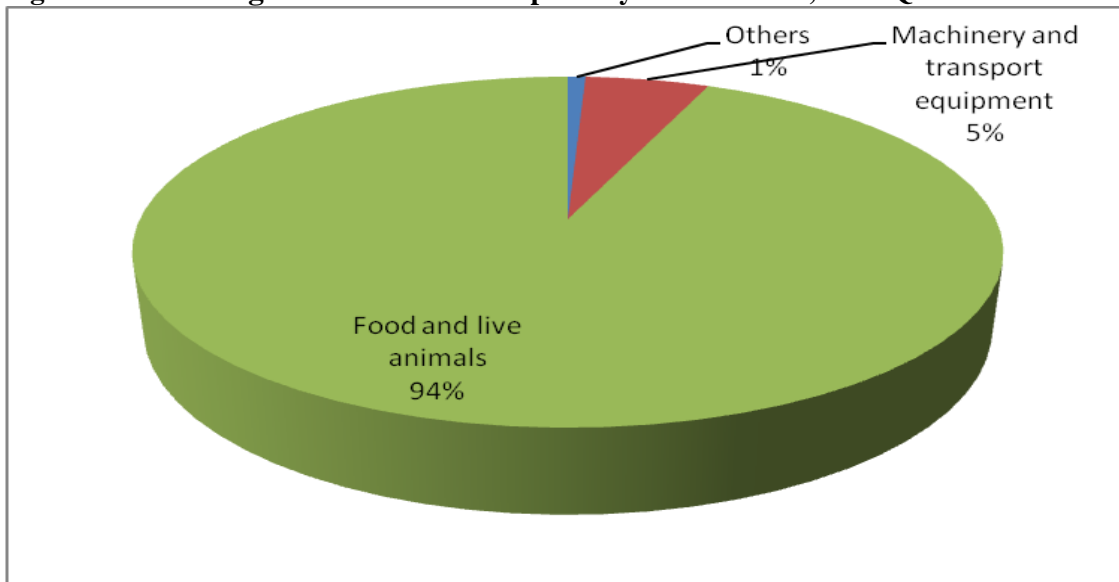
### 4. Exports Statistics

#### 4.1 Exports by SITC Section

The value of exports includes ‘Export of goods for direct home use, Re-export after outright importation , Re-export after temporary import of goods on hire purchase and re-export after customers warehousing procedure.

In the first quarter of 2016, food and live animals section (includes cloves and seaweeds goods) contributes 94 percent of the total exports followed by Machinery and transport equipment section which contribute 5.5 percent (Figure 2 and table 2).

**Figure 2: Percentage Distribution of Exports by SITC Section, First Quarter 2016**



#### **4.2 Exports of Main Cash Crops**

Cloves and seaweeds are the main cash crops exported to different markets worldwide.

A total of 3,401.0 tons of cloves, valued at TZS 58,903.4 million were exported in the first quarter of 2016, showing an increase of tonnage of 43 percent compared to the previous quarter (Table 3).

Exports of cloves that contribute 69.7 percent of the total exports were exported to India, Singapore, United State of America and Germany. Figure 3 shows that out of 3,401 exported tons, 59.2 percent of exported tons equivalent to TZS 34,388.3 million was exported to India while 0.1 percent exported to Germany (equivalent to TZS 43.8 million).

**Figure 3: Exports of Cloves by Countries of Destination, First Quarter 2016**

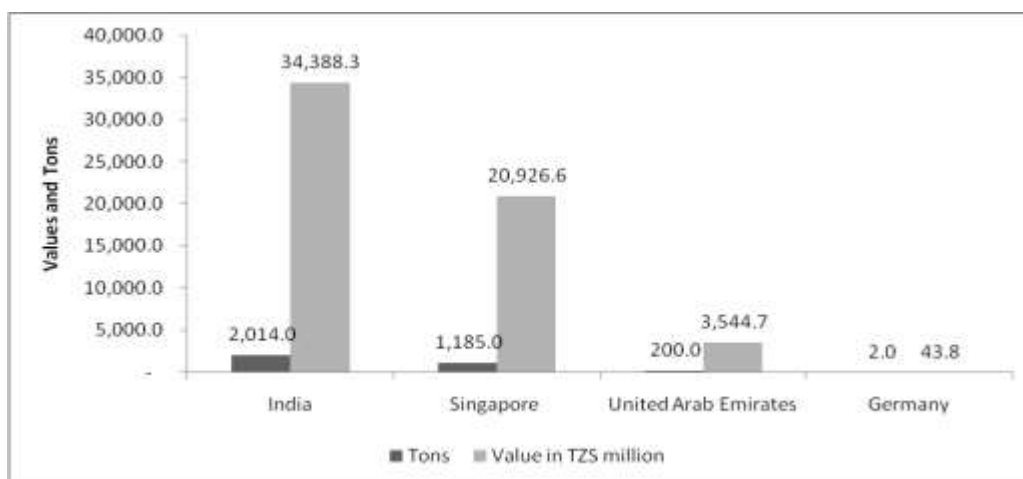
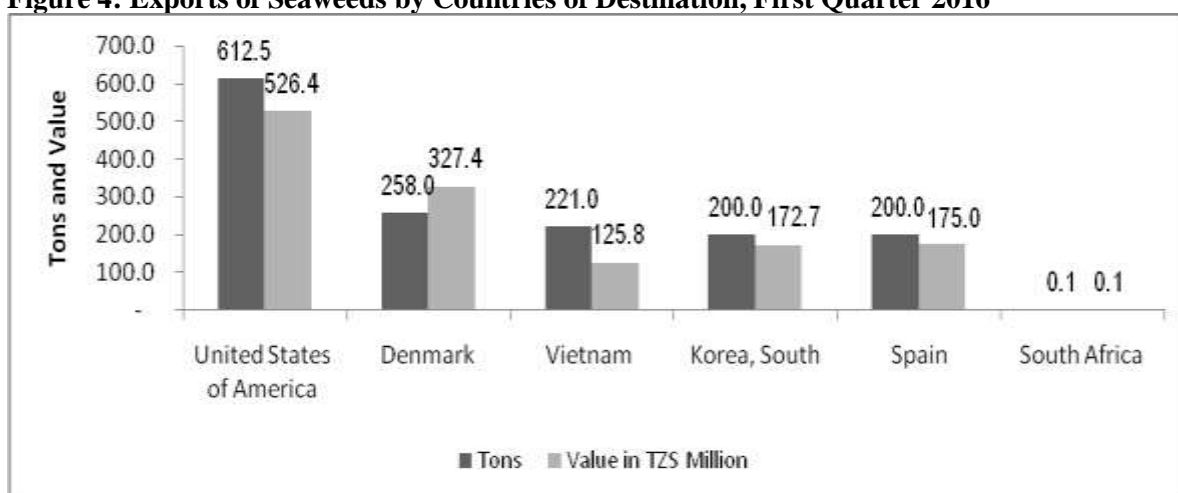


Table 3 shows that, about 1,492 tons valued at TZS 1,327.4 million of Seaweeds were exported in the first quarter of 2016, showing a decrease of 44.5 percent of tonnage compared to the previous quarter; and an increase of 8.7 percent compared to the corresponding quarter of 2015.

Exports of Seaweeds that contribute 1.6 percent of total exports were exported to USA, Denmark, Vietnam, South Korea, Spain, and South Africa. Figure 4 shows that out of exported seaweeds (1,492 tons), 612.5 tons equivalent to 41.1 percent was exported to U.S.A while South Africa bought only 0.1 tons.

**Figure 4: Exports of Seaweeds by Countries of Destination, First Quarter 2016**

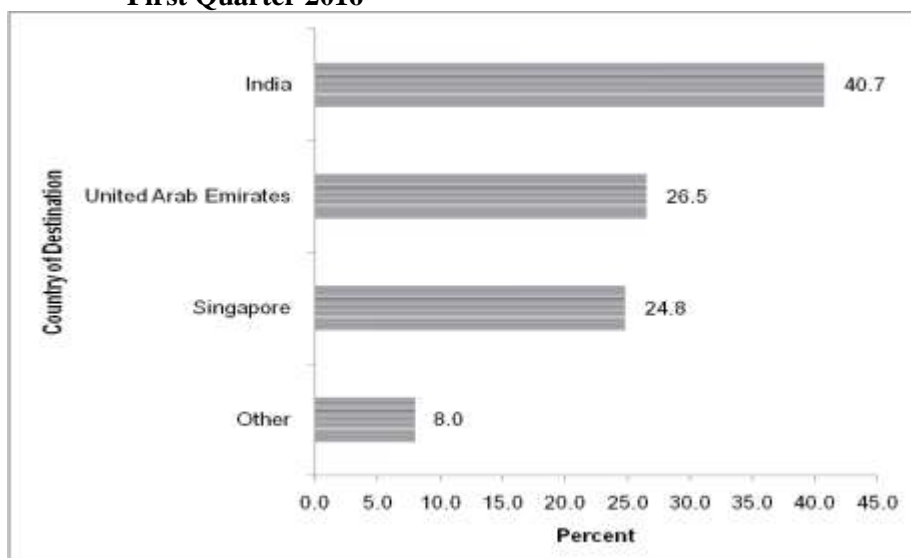


### 4.3 Exports by Country of Destination

The top three trading partners of exports for the first quarter 2016 were India, U.A.E and Singapore, with a total value of TZS 77,714.8 million that accounted 92 percent of the total value of exported goods. India purchased goods worth TZS 34,397.9 million equivalents to 40.7 percent of exported value while Singapore purchased goods worth TZS 20,926.6

million. The most exported commodities were cloves, seaweeds, metal scrap, "Graders & levelers, self-propelled", "Bran, sharps & other residues, of wheat"

**Figure 5: Percentage Distribution of Exports Value by Countries of Destination, First Quarter 2016**



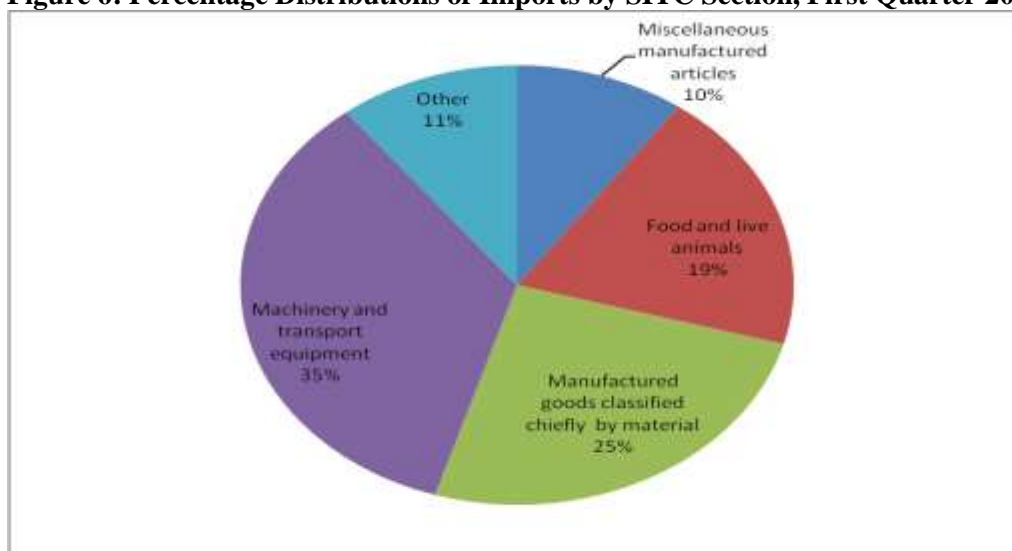
## 5. Imports Statistics

The value of imports includes 'Importation for direct home use (duty and tax fully paid)', 'Importation by, or solely for use in Zanzibar' and other importation procedure (Excludes all transfer goods).

### 5.1 Imports by SITC Section

In the first quarter of 2016, machinery and transport equipment (includes Vehicles, aircraft, vessels and associated transport equipment) contributes 35 percent of the total import while food and live animals contributes 19 percent (Figure 6 and Table 5).

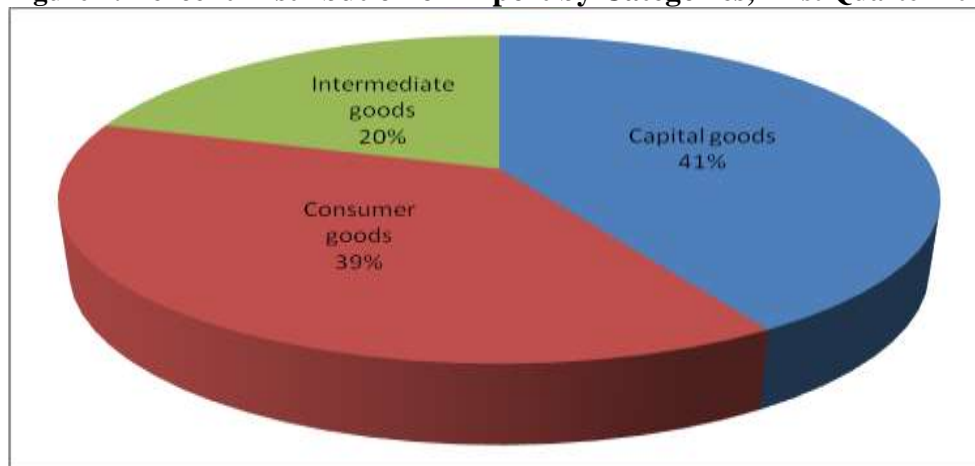
**Figure 6: Percentage Distributions of Imports by SITC Section, First Quarter 2016**



## 5.2 Import by Categories

Import of capital goods for the first quarter of 2016 reached TZS 17,840.6 million equivalents to 41 percent of total import; it was higher than imports of consumer and intermediate goods (Figure 7).

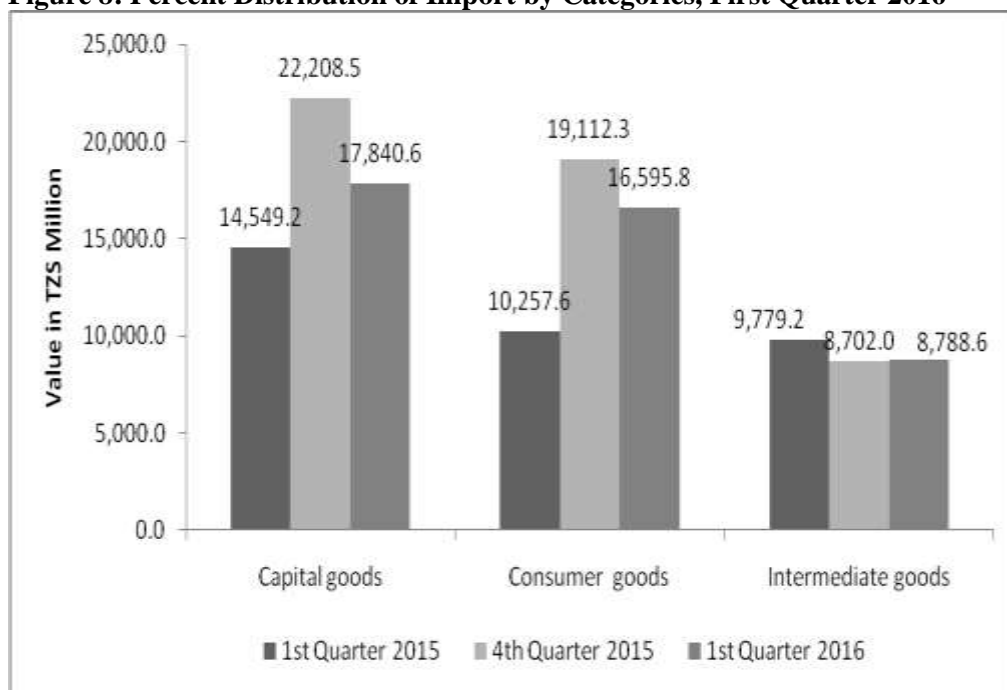
**Figure 7: Percent Distribution of Import by Categories, First Quarter 2016**



Import of capital goods is lower by 19.7 percent than the previous quarter (4<sup>th</sup> quarter 2015) and higher by 22.6 percent than corresponding quarter (1<sup>st</sup> quarter 2015). Import of consumer goods is lower by 13.1 percent than the previous quarter and higher by 61.7 percent than the corresponding quarter of 2015. The pattern shows the movements on import of intermediary goods are almost the same between quarters (Figure 8 and Table 6).



**Figure 8: Percent Distribution of Import by Categories, First Quarter 2016**

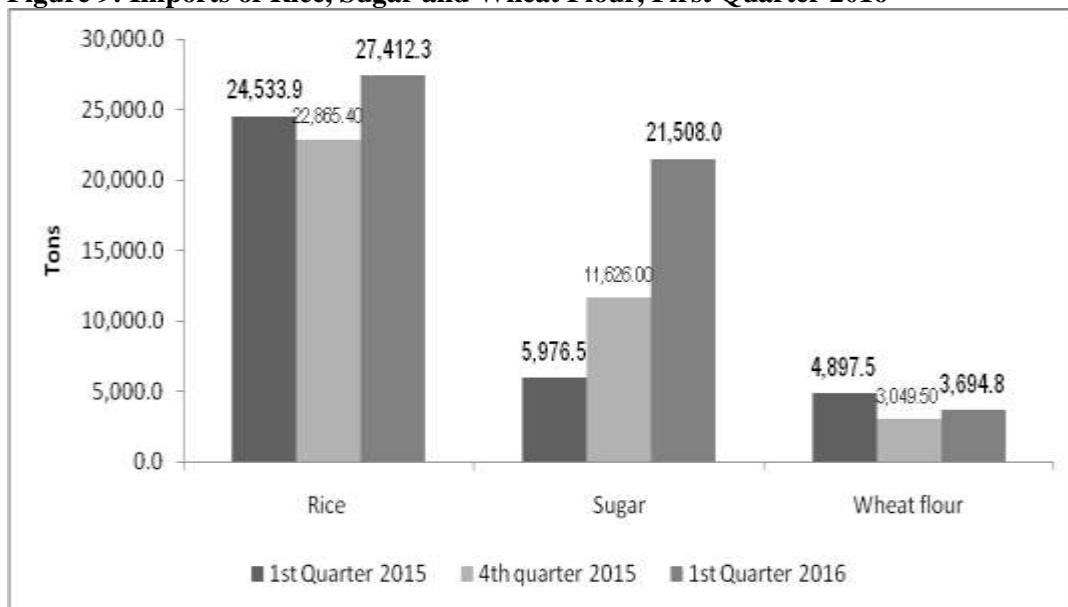


### 5.3 Imports of Basic Food

Rice, Sugar and Wheat flour are the main food consumed in Zanzibar. These foods imported from different markets worldwide. Imports of rice for the first quarter of 2016 amounted to 27,412.3 tons equivalent to TZS 12,675.0 in Million while import of sugar is about 21,508 tons (TZS 9,544.4 in Million) and imported wheat flour is about 3,694.8 tons (TZS 1,682.7 in Million).

Imported tons of rice increased by 19.9 percent and 11.7 percent compared to the previous and corresponding quarter respectively. Imported tons of sugar increased by 85 percent compared to the previous quarter while imported tons of wheat flour increased by 21.5 percent and decreased by 21.1 percent compared to the previous and corresponding quarter respectively (Figure 9 and Table 7).

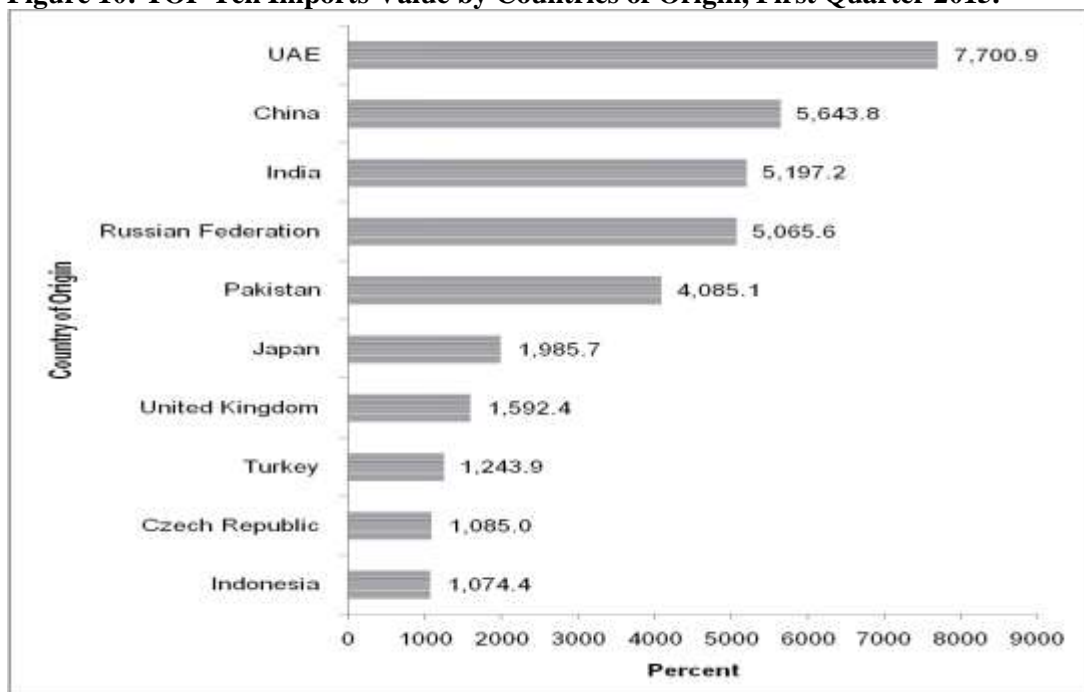
**Figure 9: Imports of Rice, Sugar and Wheat Flour, First Quarter 2016**



#### 5.4 Imports by Country of Origin

The top ten trading partners for imported goods for the first quarter 2016 were U.A.E, China, and India, Russian Federation, Pakistan, Japan, United Kingdom, Turkey, Czech Republic and Indonesia, which contributed a value of TZS 34,674.0 million, equivalent to 80 percent of the total import (TZS 43,225 million). (Figure 10 and table 8)

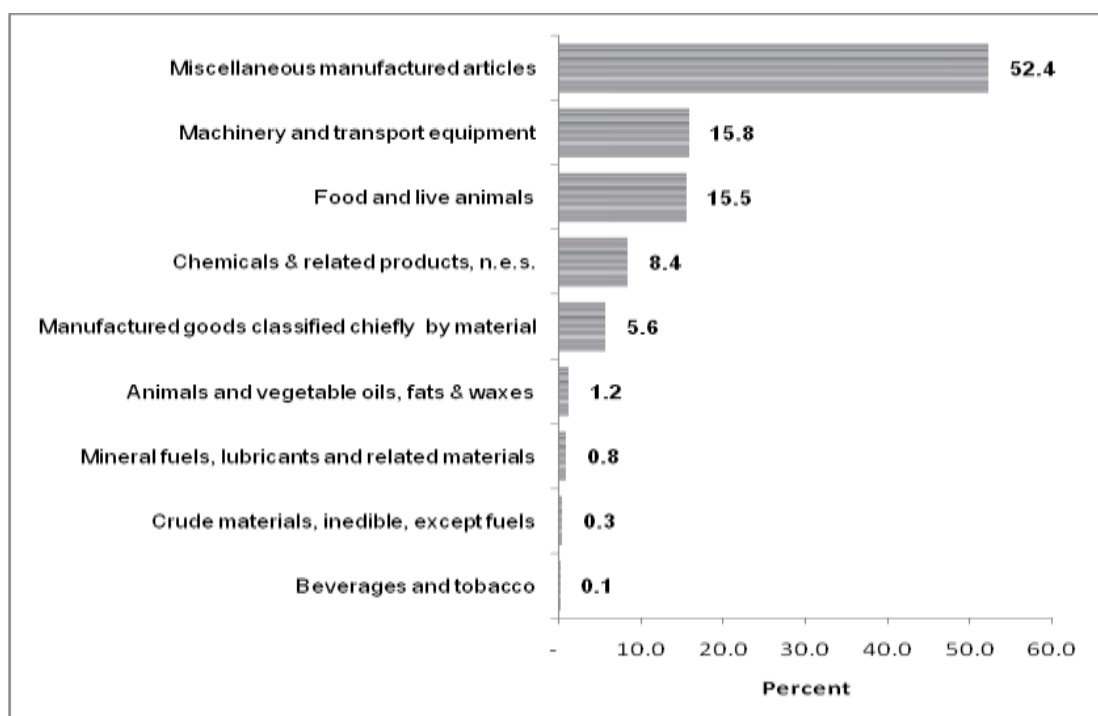
**Figure 10: TOP Ten Imports Value by Countries of Origin, First Quarter 2015.**



## 6. Transferred goods

Figure 11 shows that 56.4 percent of transferred goods for the first quarter of 2016 was miscellaneous manufactured articles, followed by machinery and transport equipment with 15.8 percent while beverage and tobacco was 0.1 percent.

**Figure 11: Transfer of Imported Goods from Zanzibar to Tanzania Mainland by SITC Section, First Quarter 2016**



## 7. Annex Table

**Table 1: Total Trade Value and Balance of Trade** **Value in Million TZS**

Description	Value in Million TZS		
	1 <sup>st</sup> Quarter 2015	4 <sup>th</sup> Quarter 2015	1 <sup>st</sup> Quarter 2016
Exports	2,098.5	35,005.9	84,450.5
Domestics export	1,790.8	34,797.5	79,389.2
Re-export	307.7	208.4	5,061.3
Imports	34,586.0	50,022.8	43,225.0
Total Trade Value	36,684.5	85,028.7	127,675.5
Balance of Trade	-32,487.5	-15,017.0	41,225.5
Exchange Rate (TZS./USD: Exports buying)	1,749	2,162	2,167

Source: Tanzania Revenue Authority (TRA), Dar-es-Salaam

**Table 2: Exports by SITC Section, First Quarter 2016** **Value in Million TZS**

SITC Section	Value in Million TZS	
	Value in TZS Million	Percent
Food and live animals	79,132.0	93.7
Beverages and tobacco	46.9	0.1
Crude materials, inedible, except fuels	189.9	0.2
Mineral fuels, lubricants and related materials	182.3	0.2
Animals and vegetable oils, fats & waxes	-	-
Chemicals & related products, not elsewhere specified.	42.7	0.1
Manufactured goods classified chiefly by material	110.1	0.1
Machinery and transport equipment	4,651.6	5.5
Miscellaneous manufactured articles	95.0	0.1
<b>Total</b>	<b>84,450.40</b>	<b>100</b>

Source: Tanzania Revenue Authority (TRA), Dar-es-Salaam

**Table 3: Quantity and Value of Exported Main Cash Crops** **Value in Million TZS**

Year	Cloves		Seaweeds	
	Tons	Value	Tons	Value
1 <sup>st</sup> Quarter 2015	-	-	1,362.0	1,058.0
4 <sup>th</sup> Quarter 2015	1,463.0	24,825.7	2,687.5	2,262.9
1 <sup>st</sup> Quarter 2016	3,401.0	58,903.4	1,491.6	1,327.4

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam

**Table 4: Exports by Countries of Destination****Value in million TZS**

<b>Country</b>	<b>1<sup>st</sup> Quarter 2015</b>	<b>4<sup>th</sup> Quarter 2015</b>	<b>1<sup>st</sup> Quarter 2016</b>
United Arab Emirates	26.8	413.9	22,390.3
Denmark	270.5	326.0	327.4
France	152.7	742.8	172.8
India	15.3	21,070.8	34,397.9
Singapore	-	3,517.9	20,926.6
United States of America	318.5	910.4	567.4
Vietnam	497.1	199.6	162.8
United Kingdom	161.3	208.9	112.5
China	203.5	-	28.0
Mozambique	38.3	9.6	103.7
Comoro	58.0	6,621.1	146.7
Other	356.6	984.8	5,114.3
<b>Total</b>	<b>2,098.5</b>	<b>35,005.9</b>	<b>84,450.5</b>

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam

**Table 5: Imports by SITC Section, First Quarter 2016****Value in Million TZS**

<b>SITC Section</b>	<b>Value in TZS million</b>	<b>Percent</b>
Food and live animals	8,398.36	19.4
Beverages and tobacco	120.78	0.3
Crude materials, inedible, except fuels	477.74	1.1
Mineral fuels, lubricants and related materials	280.86	0.6
Animals and vegetable oils, fats & waxes	2,104.14	4.9
Chemicals & related products, not elsewhere specified.	1,581.17	3.7
Manufactured goods classified chiefly by material	11,011.49	25.5
Machinery and transport equipment	14,963.80	34.6
Miscellaneous manufactured articles	4,286.70	9.9
<b>Total</b>	<b>43,225.02</b>	<b>100.0</b>

Categories	1 <sup>st</sup> Quarter 2015	4 <sup>th</sup> Quarter 2015	1 <sup>st</sup> Quarter 2016
Capital goods	14,549.2	22,208.5	17,840.6
Consumer goods	10,257.6	19,112.3	16,595.8
Intermediate goods	9,779.2	8,702.0	8,788.6
<b>Total</b>	<b>34,586.0</b>	<b>50,022.8</b>	<b>43,225.0</b>

Source: Tanzania Revenue Authority (TRA), Dar-es-Salaam

Year	Rice		Sugar		Wheat flour	
	Tons	Value	Tons	Value	Tons	Value
1 <sup>st</sup> Quarter 2015	24,533.9	12,056.0	5,976.5	8,807.7	4,897.5	2,131.5
4 <sup>th</sup> quarter 2015	22,865.4	10,556.4	11,626.0	5,360.8	3,049.5	1,385.3
1 <sup>st</sup> Quarter 2016	27,412.3	12,675.0	21,508.0	9,544.4	3,694.8	1,682.7

Source: Tanzania Revenue Authority (TRA)-Zanzibar

Country	1 <sup>st</sup> Quarter 2015	4 <sup>th</sup> Quarter 2015	1 <sup>st</sup> Quarter 2016
United Arab Emirates	7,561.7	7,694.5	7,700.9
Australia	42.0	37.0	37.3
China	5,070.6	5,140.0	5,643.8
France	667.4	56.0	195.6
United Kingdom	1,203.0	1,547.2	1,592.4
Hong Kong	1,426.5	1,773.7	959.9
Indonesia	1,368.3	793.5	1,074.4
Italy	176.8	397.4	495.7
Japan	3,619.9	1,712.2	1,985.7
Kenya	81.8	876.8	426.8
Pakistan	3,042.2	3,993.4	4,085.1
Singapore	1,883.7	1,608.9	661.6
Turkey	688.1	933.7	1,243.9
United States of America	583.8	665.8	597.4
India	3,492.2	11,065.6	5,197.2
South Africa	313.1	2,626.4	817.4
Malaysia	1,011.5	984.1	836.8
Czech Republic	-	14.1	1,085.0
Russian Federation	-	5,051.9	5,065.6
Other	2,353.5	3,050.8	3,522.5
<b>Total</b>	<b>34,586.0</b>	<b>50,022.8</b>	<b>43,225.0</b>

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam

**Table 9: Transfer of Imported Goods from Zanzibar to Tanzania Mainland, First Quarter 2016**

<b>SITC Section</b>	<b>Value in Million TZS</b>	
	<b>1<sup>st</sup> Quarter 2016</b>	<b>Percent</b>
Food and live animals	6,385.8	15.5
Beverages and tobacco	22.1	0.1
Crude materials, inedible, except fuels	142.8	0.3
Mineral fuels, lubricants and related materials	320.2	0.8
Animals and vegetable oils, fats & waxes	508.4	1.2
Chemicals & related products, not elsewhere specified	3,473.4	8.4
Manufactured goods classified chiefly by material	2,295.9	5.6
Machinery and transport equipment	6,516.5	15.8
Miscellaneous manufactured articles	21,606.8	52.4
Other	-	-
<b>Total</b>	<b>41,271.8</b>	<b>100.0</b>

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam

**Table 10: Value of Exports by Section**

Section Description	Value in Million TZS		
	1 <sup>st</sup> Quarter 2015	4 <sup>th</sup> Quarter 2015	1 <sup>st</sup> Quarter 2016
Live animals; animal's products.	47.1	76.8	66.7
Vegetable products	1,647.0	27,145.5	60,339.6
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal or vegetable waxes	34.8	0.5	-
Prepared foodstuffs; beverages, spirits and vinegar; tobacco and manufactured tobacco substitutes	45.0	5,031.5	18,818.9
Mineral products	48.6	-	249.3
Products of the chemical or allied industries	6.6	211.6	41.9
Plastic & articles thereof, rubber and articles thereof	3.5	11.6	7.2
Raw hides and skins, leather, foreskins and articles thereof; saddler and harness; travel goods, handbags and similar containers; articles of animal gut(other than silk-worm gut)	4.6	8.1	0.3
Wood and articles of wood; wood charcoal; cork and articles of cork; manufactures of straw, of esparto or of other plaiting materials; basket ware and wickerwork	6.9	12.6	13.3
Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or paperboard; paper and paperboard and articles thereof	16.4	44.5	70.3
Textiles & textiles articles	47.5	1,392.2	27.2
Footwear, headgear, umbrellas, sun umbrellas, walking-sticks, seat-sticks, whips, riding-crops and parts thereof; prepared feathers and articles made therewith; artificial flowers; articles of human hair	-	201.3	1.4
Articles of stone, plaster, cement, asbestos, mica or similar materials; ceramic products; glass and glassware	23.6	0.1	0.7
Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad with precious metal and articles thereof; imitation jewelers; coin	-	-	-
Base metal & articles of base metal	9.0	95.2	85.9
Machinery and mechanical appliances; electrical equipment; parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts and accessories of such articles	20.4	208.1	3,489.9
Vehicles, aircraft, vessels and associated transport equipment	46.8	4.3	1,161.7
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; clocks and watches; musical instruments; parts and accessories thereof	17.6	0.7	68.9
Arms and ammunition; parts and accessories thereof.	-	-	-
Miscellaneous manufactured articles	72.5	543.8	7.5
Works of art, collectors' pieces & antiques	0.5	17.5	-
<b>Total</b>	<b>2,098.5</b>	<b>35,005.9</b>	<b>84,450.5</b>

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam



**Table 11: Imports by Section****Value in Million TZS**

<b>Section Description</b>	<b>1st Quarter 2015</b>	<b>4th Quarter 2015</b>	<b>1st Quarter 2016</b>
Live animals; animal's products.	699.6	1,474.4	1,072.5
Vegetable products	500.0	5,556.9	5,503.1
Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal or vegetable waxes	2,518.0	2,573.3	2,133.0
Prepared foodstuffs; beverages, spirits and vinegar; tobacco and manufactured tobacco substitutes	1,550.9	2,112.6	2,004.3
Mineral products	5,058.7	5,300.8	5,246.4
Products of the chemical or allied industries	2,204.5	1,771.1	1,396.1
Plastic & articles thereof, rubber and articles thereof	1,164.4	1,380.5	1,479.2
Raw hides and skins, leather, foreskins and articles thereof; saddler and harness; travel goods, handbags and similar containers; articles of animal gut(other than silk-worm gut)	25.4	22.3	12.0
Wood and articles of wood; wood charcoal; cork and articles of cork; manufactures of straw, of esparto or of other plaiting materials; basket ware and wickerwork	165.1	225.9	150.7
Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or paperboard; paper and paperboard and articles thereof	463.9	2,488.3	787.5
Textiles & textiles articles	2,749.6	2,749.7	2,829.4
Footwear, headgear, umbrellas, sun umbrellas, walking-sticks, seat-sticks, whips, riding-crops and parts thereof; prepared feathers and articles made therewith; artificial flowers; articles of human hair	437.2	505.1	212.7
Articles of stone, plaster, cement, asbestos, mica or similar materials; ceramic products; glass and glassware	1,144.5	1,154.1	1,093.3
Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad with precious metal and articles thereof; imitation jewelers; coin	7.6	18.4	2.2
Base metal & articles of base metal	2,544.7	3,261.4	1,778.0
Machinery and mechanical appliances; electrical equipment; parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts and accessories of such articles	4,760.0	11,396.7	6,866.5
Vehicles, aircraft, vessels and associated transport equipment	6,092.5	6,378.1	8,100.6
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; clocks and watches; musical instruments; parts and accessories thereof	478.0	231.7	988.0
Arms and ammunition; parts and accessories thereof.	0.0	-	-
Miscellaneous manufactured articles	2,021.7	1,421.5	1,569.1
Works of art, collectors' pieces & antiques	-	-	0.5
<b>Total</b>	<b>34,586.0</b>	<b>50,022.8</b>	<b>43,225.0</b>

Source: Tanzania Revenue Authority (TRA) Headquarters Dar-es- salaam

## **Vision**

To become a “Center of Excellence” for statistical production and for promoting a culture of evidence-based policy and decision- making in Zanzibar.

## **Mission**

To coordinating production of official statistics, provide high quality statistical data and information, and promote their use in planning, decision-making, administration, governance, monitoring and evaluation.

### **For comments and suggestions, please contact:**

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